



NANOG Board of Directors Meeting Minutes
February 12, 2014
Atlanta, GA

The regular meeting of the NANOG Board of Directors was called to order at 1:03pm on the date listed above by Mike Smith.

In Attendance:	Ex Officio:
Mike Smith, Chair	Greg Dendy, PC Chair
Jezzibell Gilmore, Secretary	Matt Griswold, CC Chair
Ryan Donnelly, Treasurer	Misako Manca, DC Chair
Dave Temkin, Board Member	
Dan Golding, Board Member	Staff:
Betty Burke, Executive Director	Florencia Dazzi, AMS
Not Attending:	
Steve Feldman, Vice Chair	

1) Administrative Items

- Previous Board Meeting Minutes:
 - Approval of minutes of the January 16 2014 meeting was tabled to the next call

2) Development Committee Items

- Sponsorship Concerns:
 - A private party organized in a suite by Myriad Supply has generated complaints from hotel guests due to loud noise. This is the third time an incident occurs with Myriad Supply that involves complaints from hotel guests. The Board recommends that Betty does not allow Myriad Supply to be a sponsors for the remainder of 2014
 - DE-CIX organized an offsite social that was in direct conflict with Beer n' Gear. They had inquired about sponsoring a NANOG Social and since the date available was not their first choice, they decided to host their own event in direct conflict with BnG. This was brought to their attention by a NANOG Board Member who requested they change the date of their function; they did not. The Board recommends that Betty does not allow Myriad Supply to be a sponsors for the remainder of 2014
- Management of Sponsorships:
 - Discussion about the benefits of having the same team provide support to sponsors over the life of the sponsorship (especially for Premium Sponsorships)
 - The board agreed to have the DC member volunteers help in areas that NANOG cannot outsource, such as Education, membership and BCOP
- **MOTION: To issue a short-term contract through the end of NANOG 63 to iMPR at the rate of 5% for the initial \$350,000 collected in sponsorships, and 15% for anything above \$350,000, to be responsible for solicitation of sponsorship as well as sponsor life cycle management. Made by Dave T., seconded by Dan G; approved unanimously.**

The Board entered an Executive session at 2:00pm.

Meeting adjourned at 2:00pm

Next meeting: Wednesday, March 20, 2014